




Veterans ★ Day ★

Thank you for your courage,
dedication, and hard work.
And thanks to the military
families for their support,
resilience, and sacrifice.





Veteran-Owned Small Business Enterprise (VSBE) Program

Maryland is OPEN for Business

The Hogan Administration is focused on growing the private sector, creating new jobs, and improving the statewide economy,

- **Maryland's economy is the 9th least hit by the pandemic**

(Source: WalletHub)

- Highly affected industries & workforce
- Resources for businesses

- **Maryland was ranked #2 in the socioeconomic diversity category among most diverse states** (Source: WalletHub)

- Ranked in the top 10 overall for 2021

- **\$250+ million COVID emergency relief**

- Grants & Loans
- Manufacturing Programs
- Restaurants & Caterers Relief
- Lodging & Accommodations Relief
- Nonprofit Recovery Initiative



Maryland is OPEN for Business

Let's end COVID Maryland. We are in this together!

<https://covidlink.maryland.gov/content/vaccine/>



The screenshot shows the Maryland COVID-19 Vaccine page. The header includes the Maryland.gov logo, a 'WELCOME TO covidLINK' banner, and a navigation menu with links for Home, Vaccine (selected), Testing, Contact Tracing, FAQs, and Language Assistance Services. The main content area features a large yellow and orange graphic on the left and a dark gray box on the right titled 'COVID-19 Vaccine'. The text in the dark gray box states that Marylanders 18+ who received their second Pfizer or Moderna COVID-19 dose at least six months ago may now be eligible for a COVID-19 booster shot. It lists four groups of people eligible for a booster: Marylanders ages 65 and older; Marylanders ages 18 and older living in long-term care settings; Marylanders ages 18-64 with underlying medical conditions; and Marylanders ages 18-64 working in settings that increase their risk for exposure to COVID-19. It also mentions that Marylanders who received the Johnson & Johnson COVID-19 vaccine are also recommended to get a booster, for those who are 18 and older and who were vaccinated two or more months ago. At the bottom of the dark gray box are four buttons: 'Keep Reading', 'Resources', 'FAQs', and 'Appointment Info'. A red 'Contact Us' button is located at the bottom right of the page.

Maryland.gov

State Directory State Agencies Translate

WELCOME TO covidLINK

Home Vaccine Testing Contact Tracing FAQs Language Assistance Services

COVID-19 Vaccine

Marylanders 18+ who received their second Pfizer or Moderna COVID-19 dose at least six months ago may now be eligible for a COVID-19 booster shot. Based on the Oct. 21 **CDC recommendations**, all providers shall offer a Pfizer or Moderna booster dose to the following people:

- Marylanders ages 65 and older
- Marylanders ages 18 and older living in long-term care settings
- Marylanders ages 18-64 with underlying medical conditions
- Marylanders ages 18-64 working in settings that increase their risk for exposure to COVID-19

Marylanders who received the Johnson & Johnson COVID-19 vaccine are also recommended to get a booster, for those who are 18 and older and who were vaccinated two or more months ago.

Keep Reading Resources FAQs Appointment Info

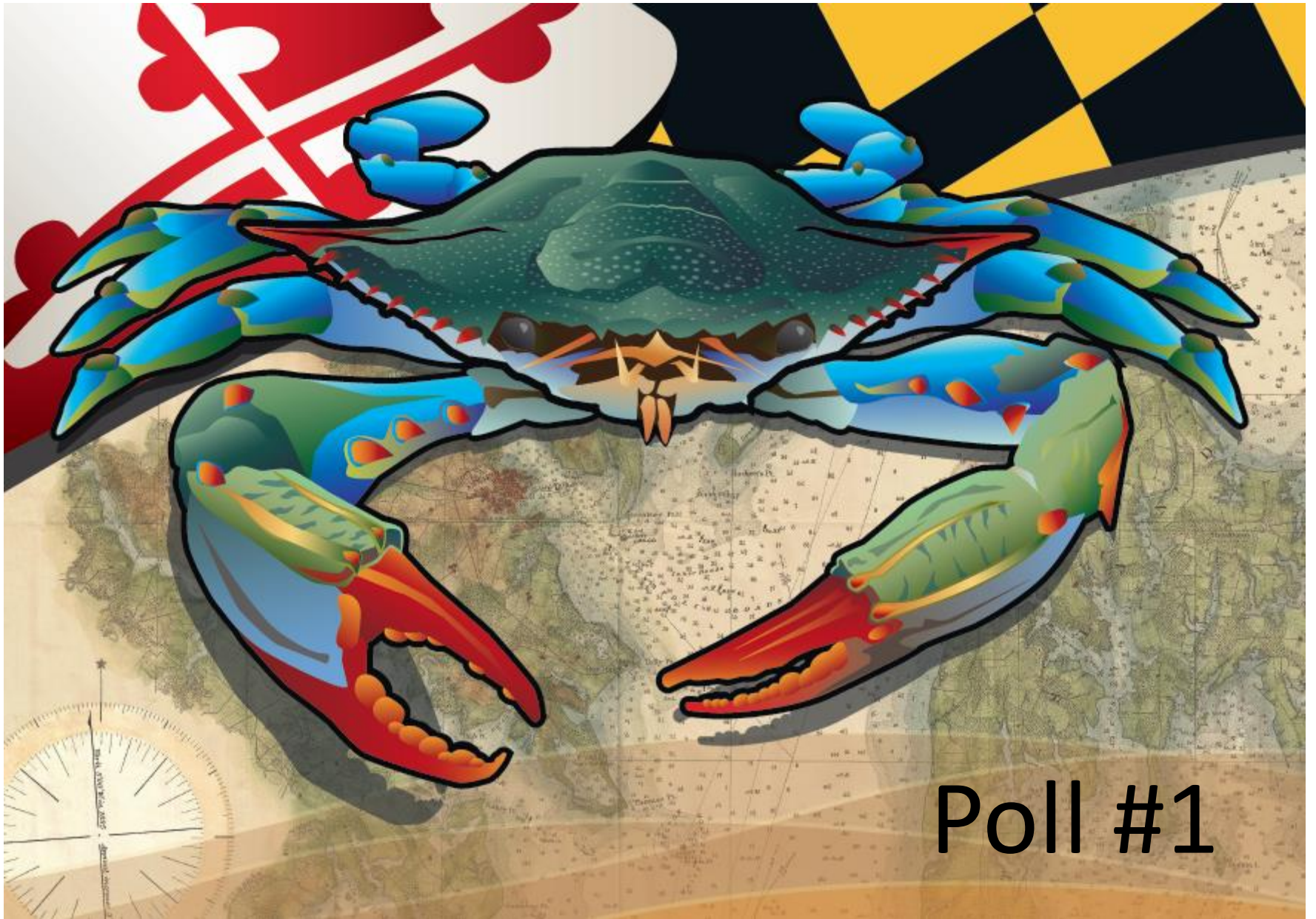
Contact Us



Governor's Office of Small, Minority & Women Business Affairs

- Connect small businesses to greater economic opportunities
- Oversight, monitoring, and compliance of three preference procurement programs across 70 state agencies/departments
- Conduct statewide outreach and training programs
- Host online resources for small business growth and development

<https://gomdsmallbiz.maryland.gov>



Poll #1



State Procurement Programs

Minority Business Enterprise (MBE) Program

- Subcontracting program
- 29% aspirational goal
- Race and gender specific
- Application-based certification process
- Official certification unit @ MDOT
- Annual renewal

Small Business Reserve (SBR) Program

- Prime contracting program
- 15% set-aside
- Race and gender neutral
- State-defined small business eligibility standards apply
- Online certification process (eMMA)
- Annual renewal

SBR Program Enhancement

- Executive Order 01.01.2021.01
- Qualifying purchases between \$50,000 and \$500,000 are ***automatically*** designated to the SBR Program
- No cap on the dollar threshold
- 30%+ of all open solicitations





Overarching Goal

Enhance opportunities for veteran-owned small business to perform as prime contractors and subcontractors within the state contracting arena.



VSBE Program

Overview

- Enacted in 2010
- Code of Maryland Regulations 21.11.14
- 52 participating agencies/departments
- 1% statewide goal
- Oversight authority transferred from Board of Public Works in 2018 to the Governor's Office of Small, Minority & Women Business Affairs
 - Veteran verification requirement modified
- 2020 VSBE Study & Workgroup Recommendations

VSBE Vendor Certification

Registration

- Register as a vendor in eMaryland Marketplace Advantage

Verification

- Verify veteran status through one of the 2 accepted verification units:
 - Maryland Department of Veteran Affairs
 - Federal Vets First Verification Program (VetBiz)

Certification

- Return to eMMA and update your vendor profile
 - Complete the VSBE Application
 - Enter your VSBE verification number
 - Save and Submit the application

Detailed instructions with screen shots on the VSBE Program page of our website at gomdsmallbiz.maryland.gov.

MD Dept. of Veterans Affairs Verification



Maryland Department of Veterans Affairs VERIFICATION OF VETERAN STATUS

INSTRUCTIONS – The small business owner seeking veteran verification for participation in Maryland's Veteran-Owned Small Business Enterprise (VSBE) Program shall complete SECTIONS A, B & C. Mail the completed form, along with acceptable documentation (copy only), to the address noted at the bottom of the form. Retain a copy for your records.

SECTION A - Veteran Information

NAME: _____

ADDRESS: _____

PHONE: (____) _____ EMAIL: _____

SECTION B- Veteran Status

I, _____ certify the following (check the box that applies):

- ☐ Meet the federal active duty requirement to be a veteran.
- ☐ Was discharged or released from active duty in the US Armed Forces of the United States and have a service-connected disability.

SECTION C – Veteran's Sworn Statement

I swear, under penalty of perjury, that I have examined this certificate and to the best of my knowledge and belief, it is a true, correct statement.

Veteran's Signature: _____ Date: _____

Name of business entity seeking certification in Maryland's VSBE Program: _____

Acceptable Documentation

Proof of veteran status requires a COPY of one of the following:
DD214, DD215, Discharge Papers, or a copy of the United States Department of Veterans Affairs Rating Decision. **Send a copy only. Do not send original.**

This section to be completed by the Maryland Department of Veterans Affairs only.

I certify that the above individual is a (select one): MDVA Number: _____

- ☐ Veteran in accordance with Title 38 USC.
- ☐ Disabled veteran in accordance with the Code of Federal Regulations.
- ☐ Not a veteran.

Printed name _____

Signed Name
Benefits & Services Director/Designee

Date _____

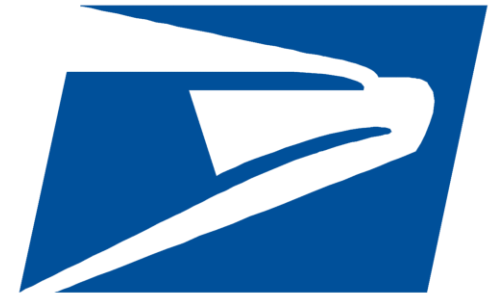
Maryland Department of Veterans Affairs
ATTN: Director of Benefits and Services
31 Hopkins Plaza, Room 3020
Baltimore, Maryland 21201

07.2019



Download

https://gomdsmallbiz.maryland.gov/Documents/VSBE%20Program/Veteran_Verification_Form_07.2019.pdf



UNITED STATES POSTAL SERVICE

Governor's Office of Small, Minority & Women Business Affairs

Competition is Key

- Competition is an integral part of procurement
- Socioeconomic programs DO NOT eliminate competition



You Need to Know

SBR, MBE, or VSBE certification is ***not*** a requirement for doing business with the State of Maryland.



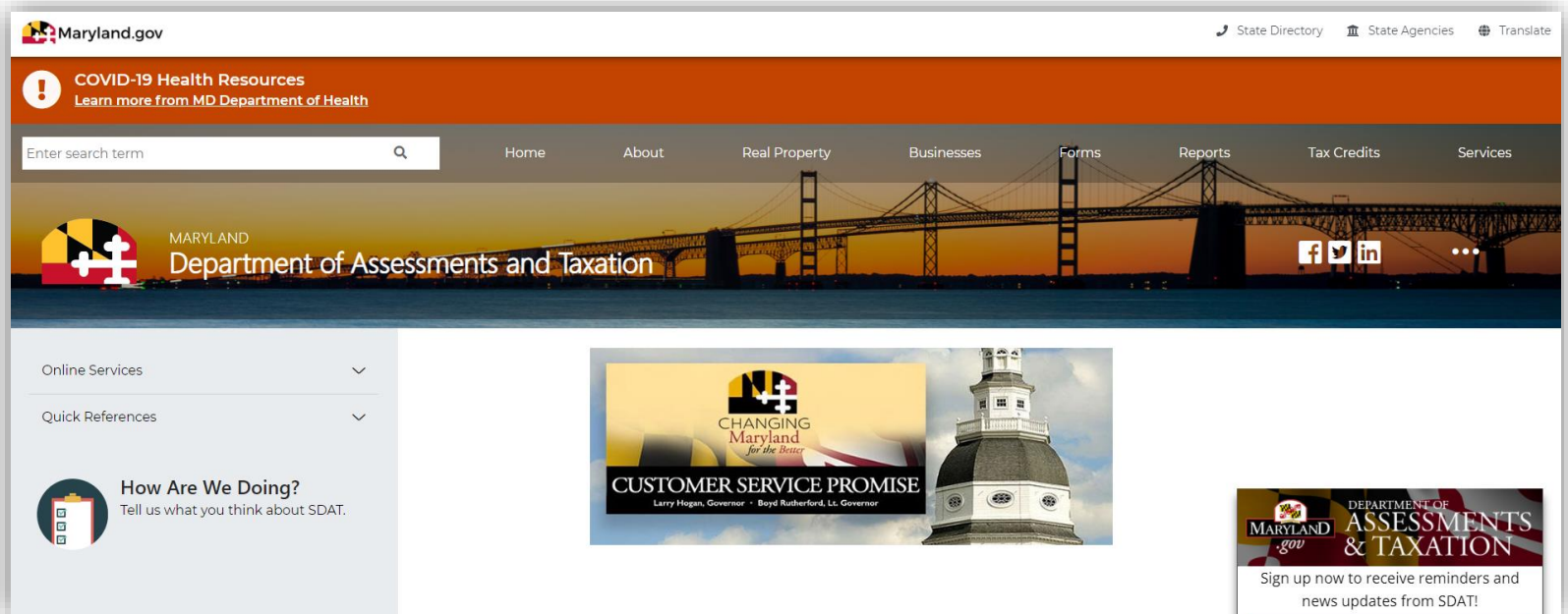
Why Certify?

Nearly every contract with state funding is reviewed for small business designation and/or minority, women, and veteran inclusion.

You Need to Know

All vendors receiving a contract award (payment) from the State must be in good standing with the Maryland Department of Assessments and Taxation.

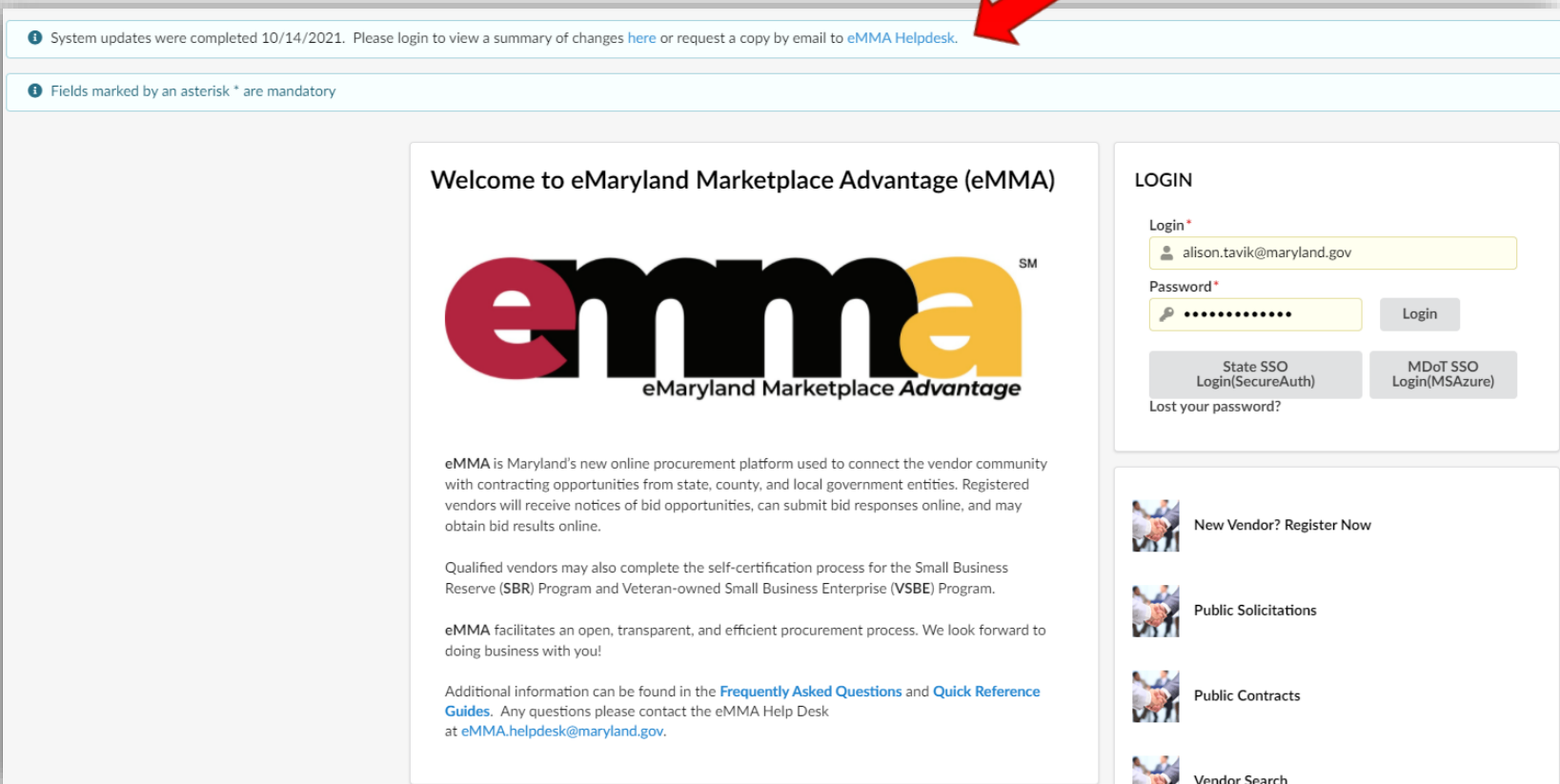
<https://dat.maryland.gov>



3 Things You Need to Know

All state-funded purchases greater than \$15,000 must be published on eMaryland Marketplace Advantage (eMMA).


<https://emma.maryland.gov>



System updates were completed 10/14/2021. Please login to view a summary of changes [here](#) or request a copy by email to [eMMA Helpdesk](#).

Fields marked by an asterisk * are mandatory

Welcome to eMaryland Marketplace Advantage (eMMA)



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LOGIN


Login*

Password*


[Lost your password?](#)




New Vendor? Register Now



Public Solicitations



Public Contracts



Vendor Search



- Learn how to navigate this system
- Maintain your profile
- Assign roles
- Complete every field, even if its not mandatory
- Include an email address
- Use the FAQs, QRGs and Vendor Training Videos
- When you need help, ask
 - Contact the eMMA Help Desk

Basic Procurement Terminology

- **SF&P** – State Finance and Procurement - codified procurement law
- **COMAR** – Code of Maryland Regulations - specific process used to ensure compliance with procurement law
- **Pre-proposal /Pre-bid Conference** – meeting held after advertising and before due date; open meeting; time to answer questions and provide a common understanding
- **RFP** – Request for Proposals
 - **Offeror** – Entity that submits a proposal in response to a RFP
- **IFB** – Invitation For Bids
 - **Bidder** – Entity that submits a bid in response to a IFB
- **NTP** – Notice to Proceed; written notice from procurement officer that indicates specific date that contract work will begin

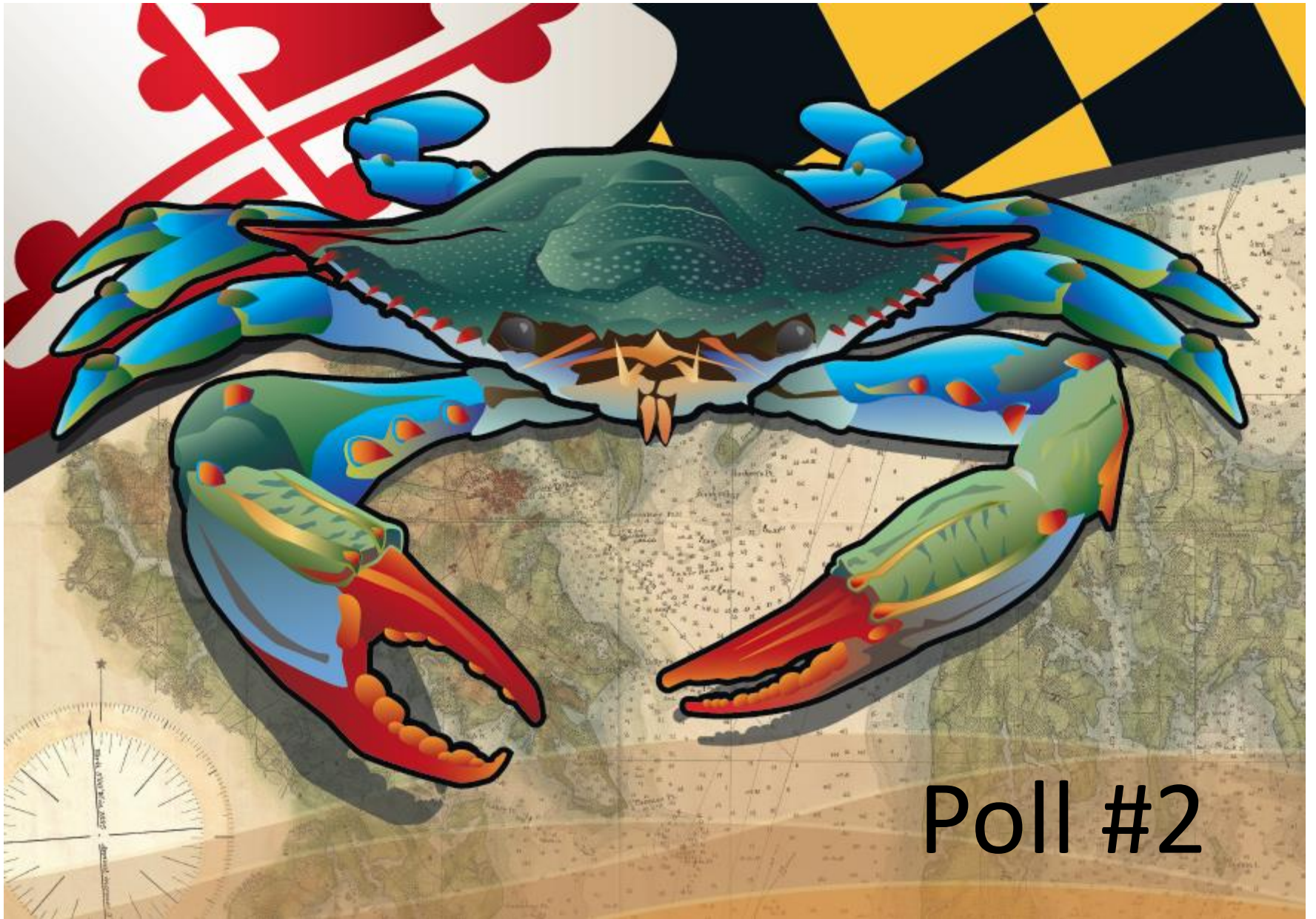


Basic Procurement Terminology

- Master Contract
- Statewide Contract
- Intergovernmental Cooperative Purchasing Agreement
- Best Value
- BAFO (Best and Final Offer)
- Secondary Competition
- P-Card (Purchasing Card)
- BPO (Blanket Purchase Order)
- ID/IQ (Indefinite Delivery Indefinite Quantity)
- Informal Bid
- Formal Bid
- Centralized Procurement
- Requisitioning Authority



Check out the **Public Purchasing Fact Sheet** on the Resources page of our website at <https://gomdsmallbiz.maryland.gov>



Poll #2

Typical Solicitation Process

The Planning Phase

Need Identification –

- Identify what goods or services are to be purchased
- Research and answer the following questions:
 - Are there any exemptions?
 - Is a Request for Information (RFI) needed?
 - What does market research show for cost estimates, potential resources, latest innovations, etc.?
 - What contract type will be used?

Pre-Solicitation –

- Determine the best method to obtain the identified goods or services
- Research and answer the following questions:
 - Are there State resources available?
 - Are there State contracts available?
 - Are certified small businesses available?
- Obtain fund certification
- Address delegated purchasing authority
- Select the procurement method
- Plan the solicitation
 - Establish the timeline
 - Select the team

Solicitation Preparation –

- Draft the solicitation
- Create the scope of work or statement of need
- Identify minimum qualifications and requirements
- Determine if third party consultants are needed
- Establish socioeconomic goals
- Finalize documents for review and approval

Typical Solicitation Process

The Procuring Phase

Solicitation –

- **Public Advertisement and Notice**
 - Post on eMMA (if value is estimated to be over \$15,000)
- **Host pre-bid/proposal conference (always required if an MBE goal has been established)**
- Communication between the procurement officer and vendors
- **Amendments to the solicitation**
- Receiving vendors' responses – bids or proposals

Review / Evaluation Process –

- Public Bid Opening for IFBs
- Conduct initial reviews of bids/proposals
- Technical Proposal Evaluations for RFPs
- Financial proposal opening for RFPs
- Final evaluations for RFPs
- Conduct final review for IFBs – determining lowest responsive bid from the responsible bidders
- **Award recommendation**
- **Unsuccessful offeror debriefings for RFPs**
 - **Limited to discussion of the unsuccessful offeror's proposal**

Award Process –

- Final approvals
- Internal agency approvals
 - Control Agency Approvals
 - Board of Public Works (BPW) Approvals
- Execution of the contract
- Publication of contract award on eMMA
 - Not including contracts \$50,000 or less (small procurements)

Typical Solicitation Process

The Performance Phase

Contract Administration Process & Contract Commencement –



- Conduct a kick-off meeting
- Monitor contract performance
- Payment for accepted goods and services
- Contract renewal options & modifications (if necessary)
- Re-procurement plans (if necessary)
- Contract close out/transition



Procurement Methods

Invitation for Bid (IFB)

- Seeking a price
- The solicitation is typically a straight-forward and well- defined
- Commonly used to purchase supplies, capital equipment or construction work
- Typically, not used for complex purchases

The award is based on minimum qualifications and price.

Request for Proposal (RFP)

- Seeking a solution
- Designed to help the contracting officer understand the various proposed methods and approaches that can be used to meet the requirements outlined in the solicitation
- Multi-step process, commonly used for complex purchases

The award is based on technical competency and price (best value).

Late submissions are NEVER, EVER accepted.

Responsive and Responsible

“Responsive” relates to the tangible documents submitted to the State by the designated date.

Applies to both
bids and proposals

“Responsible” relates to the bidder’s technical capability to deliver the product/service as required; reliability and integrity are also factors.

Applies to both
bids and proposals





Prime Contractor Tips

WHEN BIDDING

All prime contractors MUST comply with a project's subcontracting requirements.

- Read and follow bid instructions to the letter
- Attend the pre-bid/proposal meeting
- Conduct your MBE outreach efforts early; cast a broad net
- Keep records of all outreach activity; absolutely necessary when requesting a waiver
- Complete the required MBE paperwork correctly; failure to do so could eliminate you from consideration
- Don't guess or assume anything; ask questions until you are sure
- There is no penalty for asking questions
- Don't wait until the last minute to ask questions
- Late bids will not be accepted
- Late bids cannot be accepted
- Late bids are never accepted

Any firm can perform as a prime contractor.

MBEs who perform as a prime contractor, may fulfill a maximum of 50% of the overall minority participation goal.



Prime Contractor Tips

WHEN PERFORMING

- Identify a primary point-of-contact for the subcontractor(s)
- Comply with the MBE and/or VSBE subcontractor requirements; arbitrary removal is not permitted
- Submit the monthly payment forms throughout the life of the contract
 - Comply with the prompt payment regulations
- Contact the agency liaison if any problems arise with the availability/performance of your designated subcontractor(s)
- Do what you said you would do



Subcontracting Tips

WHEN BIDDING

- Know your customer
- Try to respond to all requests for quotes from prime contractors
- Document all correspondence up until the time of bid (names, dates, phone calls, faxes, meetings, etc.)
- Don't submit quotes in a vacuum; know the scope, timeline, etc.
- Never sign a blank MBE form (Unavailability Certificate, Participation Statement)
- Keep copies of everything you sign
- Follow up on all quotes
- Know the expected work schedule
- Do what you say you are going to do



Subcontracting Tips

WHEN PERFORMING

- Introduce yourself to the MBE Liaison at the State agency
- Identify your primary point-of-contact with the prime contractor
- Know when you are expected to perform
- Submit the monthly payment forms throughout the life of the contract
- Do what you said you would do
- Contact the MBE Liaison if any problems arise

State Contracting Pipeline



**Procurement
Forecast**



eMMA




Procurement Forecast

<https://gomdsmallbiz.maryland.gov/>





Procurement Forecast

HomeMBE PROGRAMSBR PROGRAMVSBE ProgramRESOURCESPROCUREMENT FORECAST



GOVERNOR'S OFFICE OF
Small, Minority & Women Business Affairs



Quick Links

Procurement Forecast Portal

Welcome to Maryland's Procurement Forecast Portal for Fiscal Year 2022.

This database is populated with projected purchases of \$100,000 and above for the current fiscal year. Not all projected purchases will be made as indicated in the Procurement Forecast.

We strongly advise you to connect with the buyer directly for details and updates.

To obtain the contact information of the buyer, download your search results by clicking on "EXPORT TO EXCEL" below.

Search by Agency

Search by Procurement Categories

Search by Contract Value

Search by Region

Search by Projected Advertisement Dates

Agency Name: Archives

Procurement Category: Engineering Services

Procurement Method: Sole Source

Description: Lighting and Fixture


Governor's Office of Small, Minority & Women Business Affairs

Example #1 Results




Partial View


A	D	C	F	I	J	K	L	M
Agency Name	Incumbent Name	Current MBE/DBE Participation Goal	Description	Estimated Total Contract Award (no options)	Term of Contract	PO Name	PO Phone	PO Email
Housing and Community Development	Dovenmuehle Mortgage, Inc.	15.00%	Single Family Bond Funded Mortgage Subservicing	\$5,000,001 to \$10,000,000	5 years or more	Paul Dickman	301-429-7566	paul.dickman@maryland.gov
Transportation - Office of the Secretary	Knott Technology, Inc.	0.00%	Gigamon Wan Software Maintenance FY 18-19	\$15,000 to \$99,000	1-2 years	Joe Palechek	410-865-1137	jpalechek@mdot.maryland.gov
Police	LB&B	30.00%	Crime Lab Building Maintenance	\$1,000,001 to \$5,000,000	5 years or more	DGS	DGS	DGS
Transportation - Port Administration	Marine Technologies, Inc.	0.00%	Seafender Removal	\$15,000 to \$99,000	3-4 years	Olu Fawehinmi	410-385-4568	ofawehinmi@marylandports.com
Stadium Authority	Malstrom Electric, Inc.	12.00%	On-Call General Electrical Services	\$500,001 to \$1,000,000	2-3 years	John Samoryk	410-223-4147	jsamoryk@mdstad.com
Comptroller	NEC Corporation of America	25.00%	PBX III	\$500,001 to \$1,000,000	5 years or more	Mike Balderson	410-260-6330	mbalderson@comp.state.md.us
University of Maryland, Baltimore		0.00%	Microscopes	\$10,000,001 to \$20,000,000	5 years or more	Kristal Burgess	410-706-0772	mailto:kburgess@umaryland.edu
Coppin State University			Resident Hall Bathroom Renovations	\$1,000,001 to \$5,000,000	Less than 1 year	Thomas Dawson	410-951-3792	thdawson@coppin.edu
Housing and Community Development	Dovenmuehle Mortgage, Inc.	15.00%	Single Family Bond Funded Mortgage Subservicing	\$5,000,001 to \$10,000,000	5 years or more	Paul Dickman	301-429-7566	paul.dickman@maryland.gov

Example #2 Search



[Home](#) [MBE PROGRAM](#) [SBR PROGRAM](#) [VSBE Program](#) [RESOURCES](#) [PROCUREMENT FORECAST](#)

 **GOVERNOR'S OFFICE OF
Small, Minority & Women Business Affairs**  

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Example #2 Results

Partial View

Procurement Category	Procurement Method	Description	Location/Delivery of Service	PO Name	PO Phone	PO Email
Supplies and Equipment	Competitive Sealed Bid	REMOVAL	STATEWIDE	Calvin Gladden	410 767-4281	calvin.gladden@maryland.gov
Maintenance	Other	CENTER (310 & 311 W SAR	CENTRAL MARYLAND	Calvin Gladden	410 767-4281	calvin.gladden@maryland.gov
Maintenance	Competitive Sealed Bid	DGS- UNARMED UNIFORMED GUARD AT HYATTSVILLE DC/MSD	SOUTHERN MARYLAND	Calvin Gladden	410 767-4281	calvin.gladden@maryland.gov
Maintenance	Competitive Sealed Bid	ELEVATOR MAINTENANCE AND REPAIR @ 6 ST. PAUL STREET	CENTRAL MARYLAND	Calvin Gladden	410 767-4281	calvin.gladden@maryland.gov
Supplies and Equipment	Competitive Sealed Bid	STATEWIDE POLICE VEHICLES TYPE 3	STATEWIDE	Allegra Daye	410 767-4032	allegra.daye1@maryland.gov
Supplies and Equipment	Competitive Sealed Bid	STATEWIDE 2021 VANS & SUV'S	STATEWIDE	Allegra Daye	410 767-4032	allegra.daye1@maryland.gov
Supplies and Equipment	Competitive Sealed Bid	STATEWIDE 2021 LIGHT DUTY TRUCKS	STATEWIDE	Allegra Daye	410 767-4032	allegra.daye1@maryland.gov
Architectural Services	Architectural/Engineering	IQC - PROFESSIONAL SERVICES AGREEMENT	STATEWIDE	Trudy Liller	410-767-4296	trudy.liller@maryland.gov
Maintenance	To Be Determined	Kenneth Weaver Building - Repave Parking Lot and Replace Lighting	CENTRAL MARYLAND	Courtney League	410767-5516	courtney.league@maryland.gov
Maintenance	To Be Determined	Hillsboro Natural Resource Police - Building Security	EASTERN SHORE	Courtney League	410767-5516	courtney.league@maryland.gov
Maintenance	To Be Determined	Mount Nebo Wildlife Management Area - Interior Renovations and MOSH Lighting Compliance	WESTERN MARYLAND	Colleen Haynes	410767-4995	colleen.haynes@maryland.gov
Maintenance	To Be Determined	Bear Creek Hatchery - Renovate Office Shop building HVAC, Insulation, Doors	WESTERN MARYLAND	Courtney League	410767-5516	courtney.league@maryland.gov
Maintenance	To Be Determined	Albert Powell Fish Hatchery - Dock and Railing Replacement	WESTERN MARYLAND	Courtney League	410767-5516	courtney.league@maryland.gov
Construction	Competitive Sealed Bid	INSTALL NEW FIRE PANEL	CENTRAL MARYLAND	Colleen Haynes	410767-4995	colleen.haynes@maryland.gov
Construction	Competitive Sealed Bid	REPL RUBBER MEMBRANE/STONE ROOF TO TPO W/OUT ROCK	SOUTHERN MARYLAND	Colleen Haynes	410767-4995	colleen.haynes@maryland.gov
Construction	Competitive Sealed Bid	REPL ROOF & STONE W/TPO MEMBRANE W/OUT STONE	EASTERN SHORE	Colleen Haynes	410767-4995	colleen.haynes@maryland.gov
Construction	Competitive Sealed Bid	REMOVE ELEVATOR CARS, CONTROLS & REPL WITH NEW.	EASTERN SHORE	Colleen Haynes	410767-4995	colleen.haynes@maryland.gov

eMMA Vendor Registration

<https://emma.maryland.gov/>

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LOGIN

Login*

Login must have a value

Password*

Login

State SSO
Login(SecureAuth)

MDoT SSO
Login(MSAzure)

[Lost your password?](#)



New Vendor? Register Now



Public Solicitations



Public Contracts



Vendor Search

Quick Reference Guides

Quick Reference Guides (QRGs)

Vendor QRGs

**1 - eMMA QRG Registering
as a Vendor**

**2 - eMMA QRG Managing
Vendor Profile**

**3 - eMMA QRG Viewing
Open Solicitations**

**4 - eMMA QRG Responding to
Solicitations (IFB)**

**5 - eMMA QRG Responding to
Solicitations (RFP)**

**6 - eMMA QRG Viewing
Awarded Contracts**

eMMA Public Solicitation Search

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LOGIN

Login*

Login must have a value

Password*

Login

State SSO
Login(SecureAuth)

MDoT SSO
Login(MSAzure)

[Lost your password?](#)



New Vendor? Register Now



Public Solicitations





Public Contracts



Vendor Search

eMMA Search – Public Solicitations

 [New Vendor? Register Now](#) [Vendor Search](#) [Public Solicitations](#) [Public Contracts](#)  Accessibility

[Public Solicitations](#)

Keywords


Water

Keyword: Water

Category

Status

Open

 **Q Search**

Reset

[Advanced Search](#)

Filters

Status: Open X

Keywords: Water X

ID	Title	Status	Due / Close Date	Publish Date	Main Category	Solicitation Type	Issuing Agency
BPM023309	RICHFIELD STATION HYDROPILLAR WATER STORAGE TANK	Open	4/20/2021	3/18/2021	Water storage tanks	IFB: Invitation for Bid	Town of Chesapeake Beach
BPM023001	Government Building Water Infiltration – Phase II – Window Sealing & Re-Glazing	Open	3/31/2021	3/18/2021	Specialized trade construction and maintenance services	Public Notice	Charles County Government
BPM022809	ITB 2021-011 - STORMWATER MAINTENANCE AND CONSTRUCTION	Open	3/23/2021	3/17/2021	Heavy construction services	Public Notice	Calvert County Government - Administration
BPM022541	ITB 21-23, Clifton Wastewater Treatment Plant Upgrades	Open	3/24/2021	3/17/2021	Heavy construction services	Public Notice	Charles County Government
BPM023261	Purchase of Trucks Equipment & Backhoe	Open	4/12/2021	3/17/2021	Industrial trucks	Public Notice	City of Gaithersburg
BPM023241	KF-731-210-003 Repair Multiple Underground Water Leaks on Compound in Jessup, Maryland	Open	3/31/2021	3/16/2021	Building and Facility Construction and Maintenance Services	IFB: Invitation for Bid	Department of General Services
BPM022816	Runway Rubber Removal Services at BWI and MTN Airports	Open	4/1/2021	3/16/2021	Facility maintenance and repair services	Public Notice	Maryland Aviation Administration
BPM023232	South Street Water Main Replacement	Open	4/12/2021	3/16/2021	Public Utilities and Public Sector Related Services	IFB: Invitation for Bid	Town of Hancock
BPM022943	SM-000-210-003 Replace Water Fountains Facility Wide @ Historic St. Mary's City	Open	3/26/2021	3/15/2021	Building and Facility Construction and Maintenance Services	IFB: Invitation for Bid	Department of General Services
BPM023196	Underground Chilled Water and Heating Water Piping Replacement – Phase 1, Rockville Campus	Open	4/9/2021	3/12/2021	Building maintenance and repair services	Public Notice	Montgomery College

1

2

3

>

29 Result(s)

KF-731-210-003 Repair Multiple Underground Water Leaks on Compound in Jessup, Ma...

To respond to this solicitation click "Add to My Solicitation" and either login or register.

Add to My Solicitations

Title	ID	Alternate ID	Lot #	Round #	Status	Due / Close Date (EST)	Due / Close Date (EST)
KF-731-210-003 Repair Multiple Underground Water Leaks on Compound in Jessup, Maryland	BPM023241	KF-731-210-003	1	1	Open	Mar 31 2021 3:00PM	Mar 31 2021 3:00PM

Solicitation Type

IFB: Invitation for Bid

Main Category

Building and Facility Construction and Maintenance Services

en

Issuing Agency

Department of General Services

en

Procurement Officer / Buyer

Koon POMPEY

Email

Koon.Pompey@maryland.gov

Solicitation Summary

Repair Multiple Underground Water Leaks in Jessup, Maryland

Additional Instructions

All Minority Business Enterprises are encourage to respond to this Solicitation. THIS IS FOR SBR VENDORS ONLY-SMALL BUSINESS RESERVED.

Pre-Bid Conference Date

3/23/2021 10:00:00 AM

Pre-Bid Conference Details

Pre-Bid Conference is scheduled for March 23, 2021 at 10:00 A.M on site @ Maryland Correctional Institution- Jessup 7803 House of Corrections Road Jessup, Maryland 20794 (Meet Outside Entrance Gate)







Small Business Reserve Designation

Yes

Procurement Program Participation Goals

Solicitation Links

Attachments

Title	Type	
General Conditions for Construction	Specification Document (Approved)	 NEW General Conditions for Construction.pdf
SBR	Specification Document (Approved)	 SBR Contract Affidavit - 080718.pdf
Bid Proposal	Specification Document (Approved)	 Bid Proposal Affidavit.eMM.pdf
Drawings	Specification Document (Approved)	 Underground Leak Location Drawing.pdf
Notice to Bidders	Specification Document (Approved)	 Notice to Bidders Solicitation Fact sheet.pdf
Specs	Specification Document (Approved)	 Scope of Work.pdf
6 Result(s)		

eMMA Public Solicitations - Advanced Search

The screenshot shows the eMMA Public Solicitations Advanced Search interface. At the top, the eMMA logo is on the left, and navigation links for 'New Vendor? Register Now', 'Vendor Search', 'Public Solicitations' (which is underlined), and 'Public Contracts' are on the right. Below the navigation bar, a breadcrumb trail shows a back arrow, a refresh icon, and the text 'Public Solicitations'. The main search area contains a 'Keywords' text input field, a 'Category' dropdown menu, and a 'Status' dropdown menu currently set to 'Open'. To the right of these are 'Q Search' and 'Reset' buttons. Below this section is an 'Advanced Search' toggle, which is currently turned on. The 'Advanced Search' section includes several filters: 'Type' and 'Authority' dropdowns, 'Award Status' dropdown, 'Agency' dropdown, 'Sub Agency' dropdown, and 'Site' dropdown. Additionally, there are checkboxes for 'SBR Designation', 'SBE Goal', 'MBE Goal', 'MBE Sub-Goal', 'VSBE Goal', and 'DBE Goal'.

emma

New Vendor? Register Now Vendor Search Public Solicitations Public Contracts

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Keywords

Category

Status

Open

Q Search Reset

Advanced Search

Type Authority

Award Status Agency

Sub Agency

Site

☐ SBR Designation ☐ SBE Goal

☐ MBE Goal ☐ MBE Sub-Goal

☐ VSBE Goal ☐ DBE Goal



Public Solicitations

Keywords

Category

Status

Open



Search

Reset

> Advanced Search

Filters MBE Goal: ☒ Status: Open ☒

ID	Title	Status	Due / Close Date	Publish Date	Main Category	Solicitation Type	Issuing Agency
BPM022918	RFP - Construction Management Services - Razing & Replacement of the Department of Legislative Services Building	Open	4/9/2021	3/19/2021	Building construction management	Public Notice	Capital Projects
BPM022913	Asian American Communities in Maryland - Historic Context Study	Open	3/30/2021	3/19/2021	Management and Business Professionals and Administrative Services	Request for Quote	Department of Planning
BPM023319	ITB 21-26 - Septic Hauling Services	Open	5/4/2021	3/19/2021	Water and wastewater treatment supply and disposal	Public Notice	Charles County Government
BPM023190	IFB-21046 VPU (HVAC) & Fire Alarm Upgrades at Yorkwood Elementary School #219	Open	4/15/2021	3/19/2021	Heating and cooling and air conditioning HVAC construction and maintenance services	IFB: Invitation for Bid	Baltimore City Public Schools
BPM023001	Government Building Water Infiltration - Phase II - Window Sealing & Re-Glazing	Open	3/31/2021	3/18/2021	Specialized trade construction and maintenance services	Public Notice	Charles County Government
BPM023205	IFB-21048 HVAC Replacement & Fire Alarm Upgrades at North Bend Pre-K to 8 School #081	Open	4/16/2021	3/18/2021	Heating and cooling and air conditioning HVAC construction and maintenance services	IFB: Invitation for Bid	Baltimore City Public Schools
BPM023133	IFB-21042 VPU (HVAC) Replacement at Collington Square Pre-K to 8 School #097	Open	4/15/2021	3/18/2021	Heating and cooling and air conditioning HVAC construction and maintenance services	IFB: Invitation for Bid	Baltimore City Public Schools
BPM022234	Transportation Planning Consultant Services	Open	4/19/2021	3/18/2021	Management advisory services	RFP: Double Envelope Proposal	The Secretary's Office
BPM023283	Environmental Consulting Services	Open	4/16/2021	3/18/2021	Environmental protection	RFP: Double Envelope Proposal	Department of the Environment
BPM023284	2021-22 RESOURCES FOR STUDENTS WITH COGNITIVE DISABILITIES	Open	4/15/2021	3/17/2021	Education and Training Services	Public Notice	Baltimore County Public Schools



2 3 4 5 6 7 > 90 Result(s)

eMMA Public Contracts Search

Welcome to eMaryland Marketplace Advantage (eMMA)



eMMA is Maryland's new online procurement platform used to connect the vendor community with contracting opportunities from state, county, and local government entities. Registered vendors will receive notices of bid opportunities, can submit bid responses online, and may obtain bid results online.

Qualified vendors may also complete the self-certification process for the Small Business Reserve (SBR) Program and Veteran-owned Small Business Enterprise (VSBE) Program.

eMMA facilitates an open, transparent, and efficient procurement process. We look forward to doing business with you!

Additional information can be found in the [Frequently Asked Questions](#) and [Quick Reference Guides](#). Any questions please contact the eMMA Help Desk at eMMA.helpdesk@maryland.gov.

LOGIN

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Login must have a value

Password*

Login

State SSO
Login(SecureAuth)

MDoT SSO
Login(MSAzure)

[Lost your password?](#)



New Vendor? Register Now



Public Solicitations



Public Contracts



Vendor Search

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Keywords

Window

Commodities

Status

Q Search

Reset

Keyword: Window

[Advanced Search](#)

Filters Keywords: Window X

Contract Title	Vendor	Contract Type	Effective Date	Expiration Date	Publish Date	Public Solicitation ID
Microsoft Windowa Enterprise	SHI	Individual	6/1/2020	10/31/2021	3/4/2021	
B-300-201-001 Resealing / Repair of Windows & Masonry Caulking at the Peoples Resource Center	East Coast Building Services, Inc.	Individual	5/26/2020	5/26/2021	9/25/2020	BPM017768
Safety and Security Window Film for MPT	AP Corp	Individual	12/16/2019	4/17/2020	12/11/2019	BPM016049

3 Result(s)



Public Contract: CTR002253 - B-300-201-001 Resealing / Repair of Windows & Maso...

Contract Title B-300-201-001 Resealing / Repair of Windows & Masonry Caulking at the Peoples Resource Center	Effective Date 5/25/2020	Contract ID CTR002253	Alternate ID 001IT821113
Vendor East Coast Building Services, Inc.	Expiration Date 5/25/2021		
Contract Type Individual			
Contract Amount 189,600.00	USD		
Procurement Officer / Buyer Daryl MOORE		Email daryl.moore@maryland.gov	
Linked Solicitation BPM017768: B-300-201-001 Resealing / Repair of Windows & Masonry Caulking at the Peoples Resource Center			
Statewide Contract No			
Federal Funding No			
Green Contract			
VSBE Goal Yes			

Contract Scope

Organizations

Department of General Services

Commodities

Building and Construction Machinery and Accessories

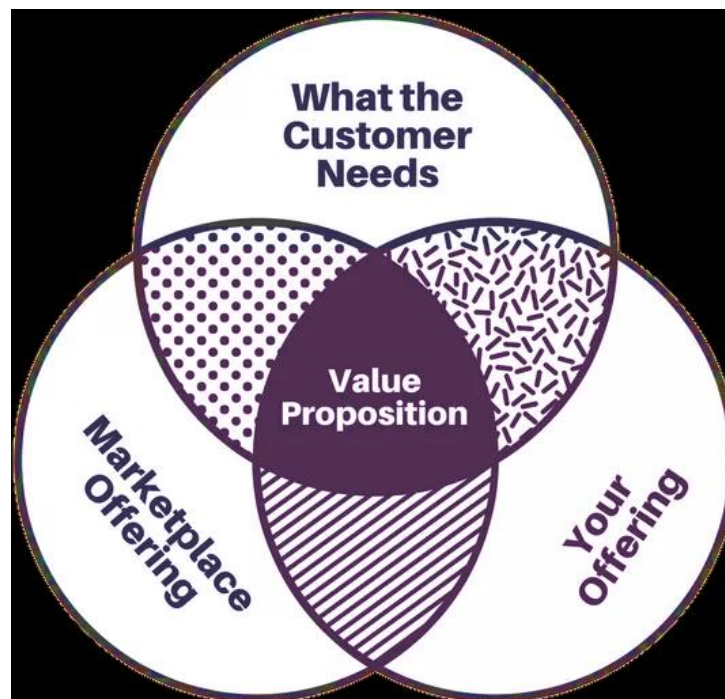
Compete with Confidence

Clearly Define Your Value Proposition

Prime
Contractor

SBR Prime
Contractor

MBE Prime
Contractor



General Sub
Contractor

MBE Sub
Contractor

VSBE Sub
Contractor

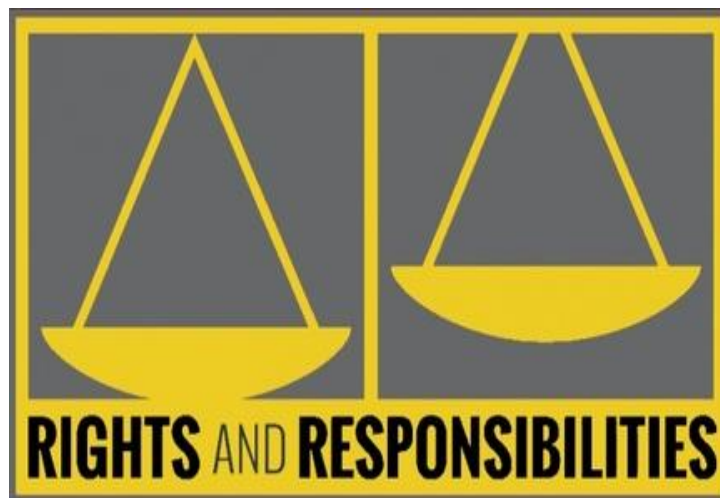
Compete with Confidence

Understand Your Rights & Responsibilities

Prime
Contractor

SBR Prime
Contractor

MBE Prime
Contractor



General Sub
Contractor

MBE Sub
Contractor

VSBE Sub
Contractor



State Procurement Programs

FY2020

Minority Business Enterprise (MBE) Program

- 7,400 certified MBE firms
- \$1.1 Billion in payments

Small Business Reserve (SBR) Program

- 3,000 certified SBR firms
- \$547 Million in payments

Veteran-Owned Small Business Enterprise (VSBE) Program

- 425 certified VSBE firms
- \$39 Million in payments

VSBE Program Compliance Manager





“State Procurement 101” is part of our
TECHNICAL TRAINING CLASSROOM
series.

Alison Tavik

Director, Communication & Outreach

alison.tavik@Maryland.gov